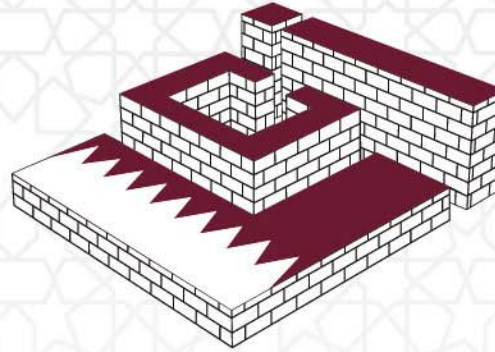


# Lean Construction Institute - Qatar

Transforming the Built Environment



المعهد القطري  
للتصميم والتشييد الفعال

تغيير بيئة تصميم وتشييد المشاريع

## Reducing Project Time and Cost Overruns Using TVD and the LPS®

Webinar Facilitator



Dr. Glenn Ballard

Co-founder of IGLC, LCI, LIPS, and P2SL  
Research Associate, Project Production Systems Laboratory  
University of California, Berkeley

Electronic Certificates of Attendance will be issued

Date: July 1, 2020 | Time: 7:00 - 9:00 PM



Platinum Sponsors



protiviti  
Face the Future with Confidence



Gold Sponsors

PARSONS

HBK TIME Qatar

Bronze Sponsor



@Lciqatar



@Lean Construction Institute - Qatar

# Causes of projects completing over budget/over time

- External events outside the project's control
- Selecting suppliers of goods or services that are incapable or self seeking
- Using contract terms that drive perverse behavior
- Setting unachievable project targets
- Failing to coordinate actions in pursuit of project targets

# Objectives of the webinar

1. Describe how Target Value Delivery works
2. Describe how the Last Planner System works
3. Show how they impact construction project performance

Target Value Delivery

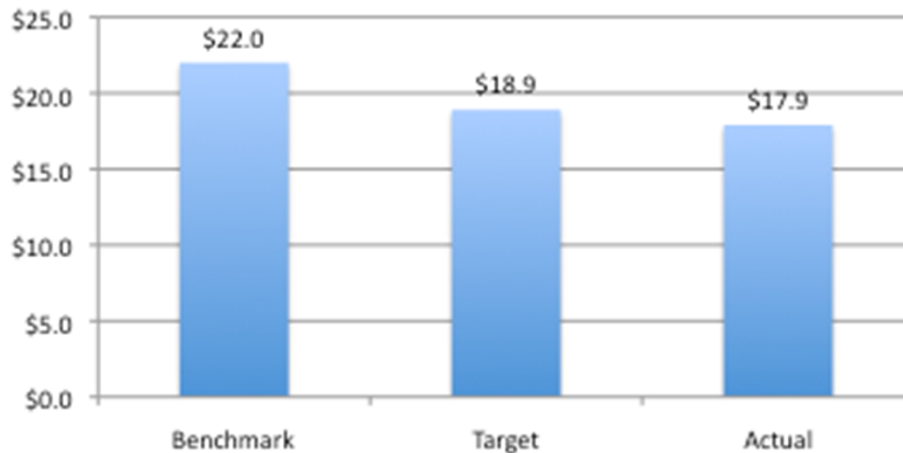
# Outline

- What is Target Value Delivery (TVD)?
- Where did TVD come from?
- How do projects set targets in TVD?
- How do projects steer to targets in TVD?
- How well does TVD work?
- Key Points/Discussion

# Sutter Fairfield Medical Office Building

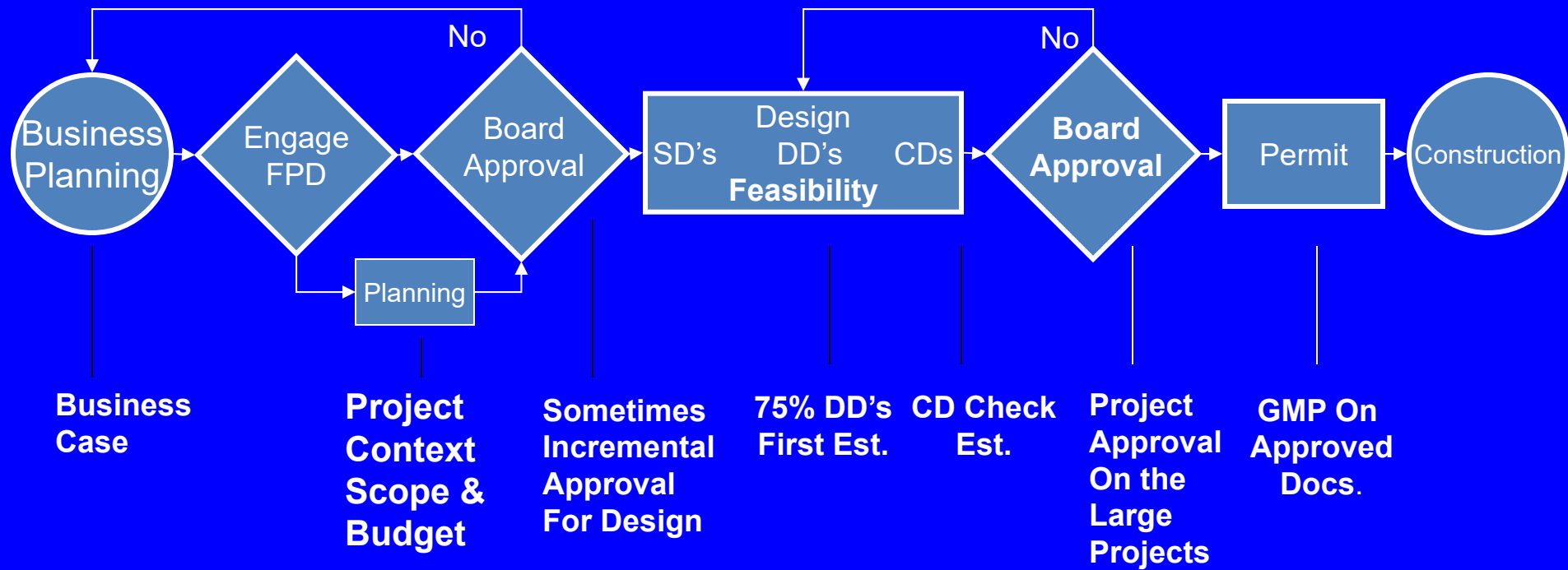


**Project Costs in millions**



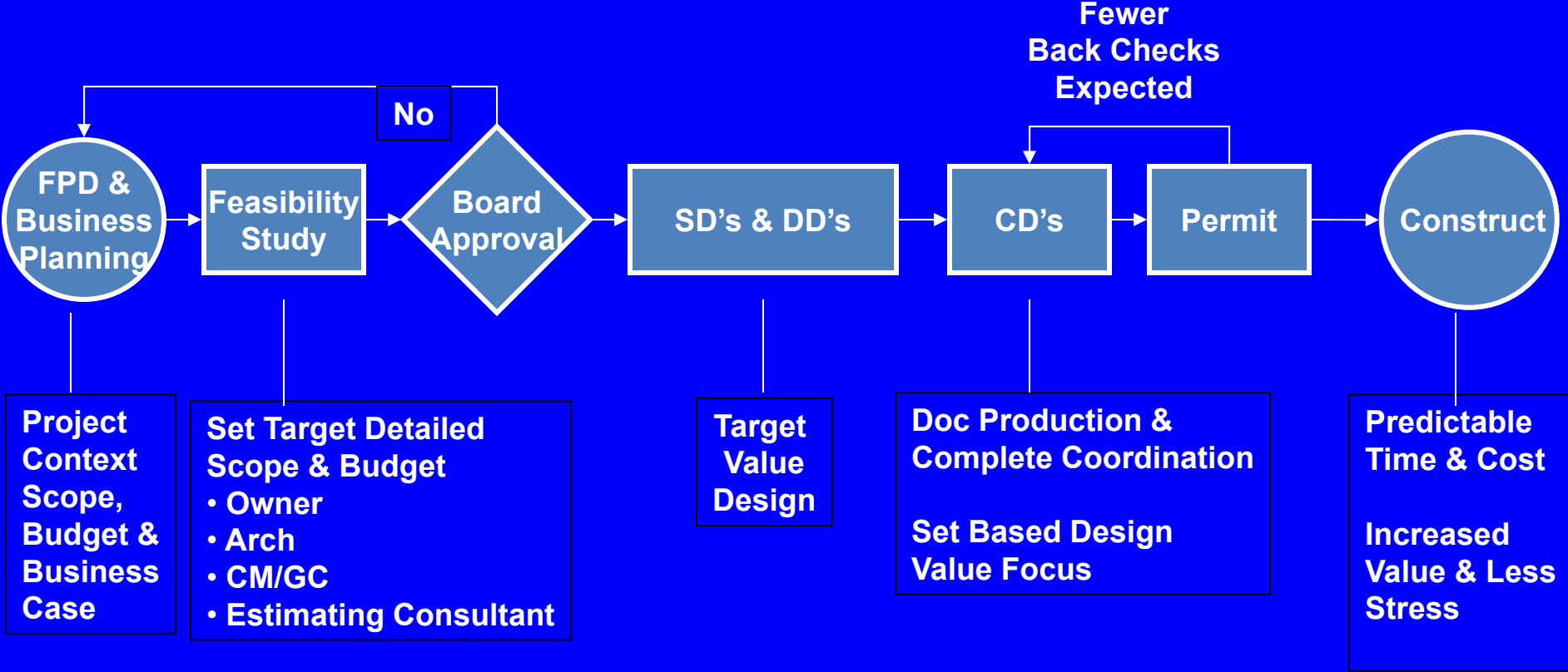
Cost at completion was 5.2% below target and 18.6% below market.

# Sutter Health Old Process



*From a presentation by Sutter Health's David Long, 2005*

# Target Value Design Process Flow



*From a presentation by Sutter Health's David Long, 2005*

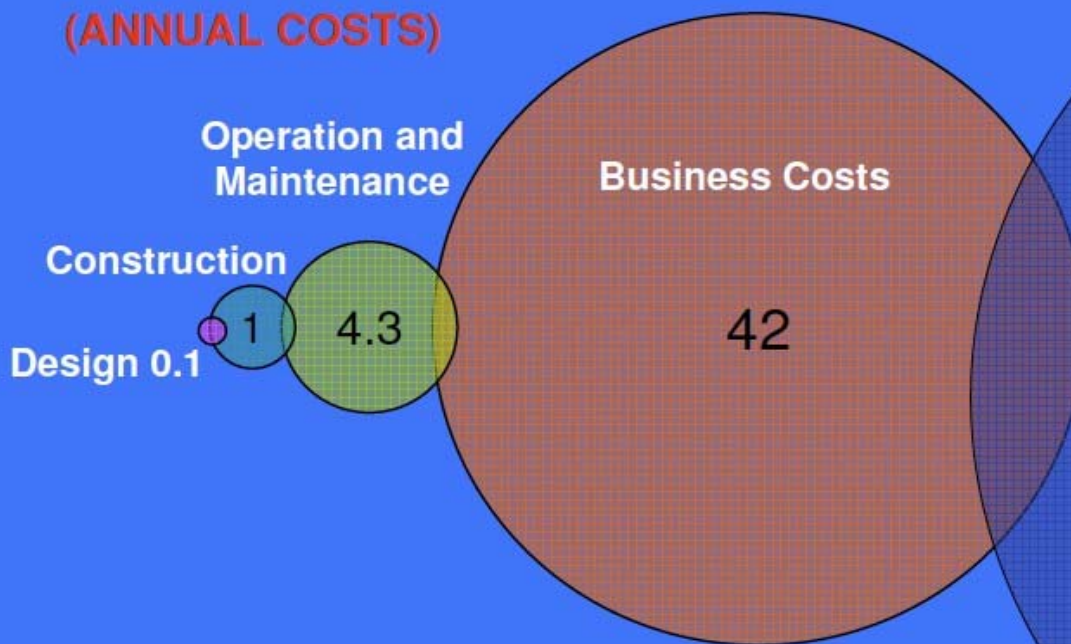


# What HEALTHCARE customers really need



## Healthcare outcomes

- Clinical outcomes
- Hospital-acquired infection rates
- Safety outcomes
- Medication error rates
- Medication rates
- Re-hospitalisation rates
- Length of stays
- Patient transfers
- Costs per unit of service
- Patient satisfaction
- Visitor satisfaction
- Staff morale
- Staff turnover



# Target Value Delivery Process for Capital Projects

Develop project business plan



Validate the project business plan



Set targets for what's wanted and conditions of satisfaction

Steer design to targets



Steer construction to targets



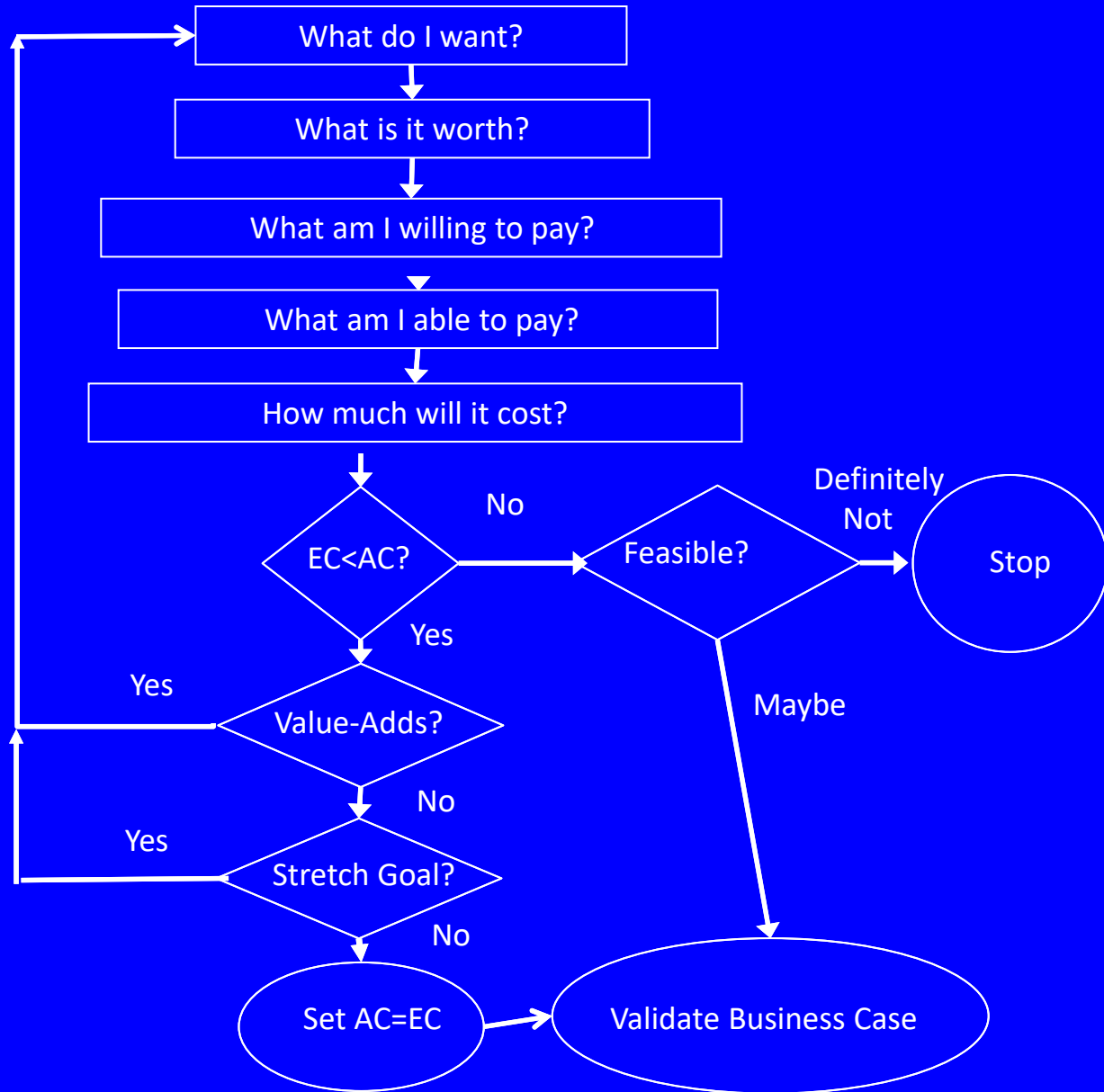
## In moving from an idea to a go/no go decision, several key questions are asked and answered

- A. What benefits are wanted from the project?
- B. What is the lowest acceptable ratio of benefits to costs? (allowable cost)
- C. How does this project compare to others as an investment alternative? – except for projects that are mandatory for the continued existence of the client
- D. Given the risks and uncertainties, can this project be completed successfully?

Answering those questions involves producing and assessing a business case, and producing and assessing a project execution plan against risks and opportunities

Allowable Cost (AC):  
what I am willing and able to pay.

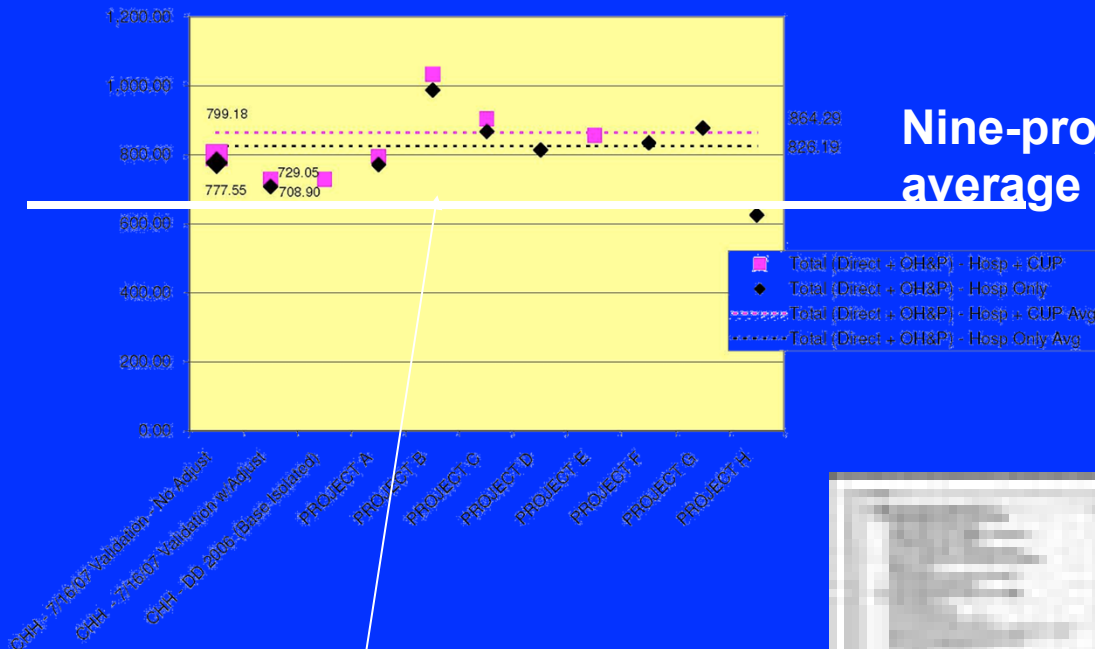
Expected Cost (EC):  
what it would cost based on the market.



# Alternative methods for conceptual estimating

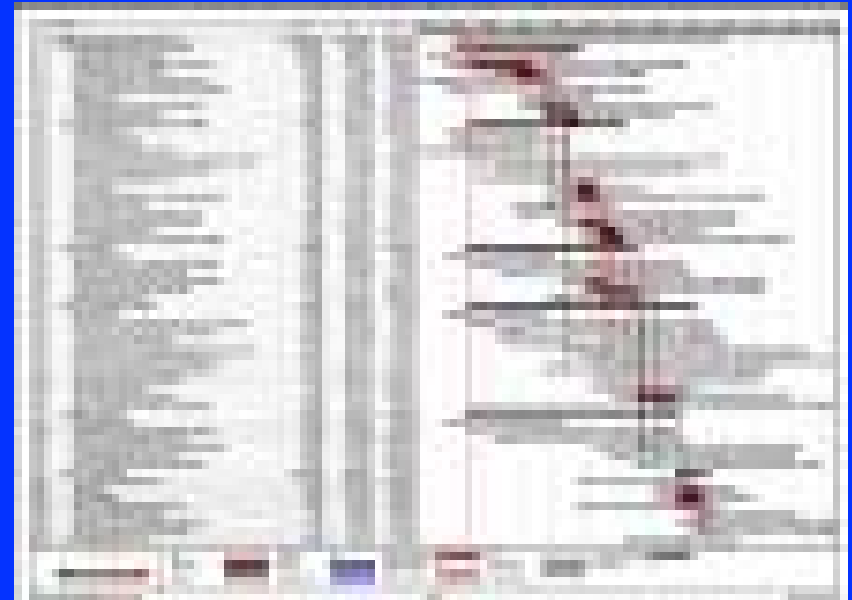
- Benchmark against similar projects
- Develop a building information model from the voice of the customer, then cost the model.

# Setting the target cost and project schedule



**Nine-project marketplace average**

**Target set 14% 'below' marketplace**



# Haahtela's Cost Model

## What is it?

A software for producing building information models that takes input from the voice of the customer and produces an estimated cost for what's wanted.

## How does it work?

By embedding algorithms and formulas used by architects and engineers to move from 'I want to be able to hear a pin drop from any seat in the theater' to the costs of impacted components and systems. Change the requirement and the estimate changes accordingly.

## How well does it work?

- Average cost at completion of 39 projects = 1% under the conceptual estimate.
- Range: From -15% to +11.8%
- Average under: -3.66%. Average over: +3.32%
- Standard deviation = 4.9%

## Target costing information model

### Same information as design uses

Number of luminaries needed is based on required lighting

$$N = \frac{E \times A}{(F \times n \times U_f \times M_f)}$$

where

E is illuminance required

A is size of the space

F is efficiency of the lamp

n is number of lamps in the luminaire

$U_f$  is a certain factor (dealing with the absorption of surfaces)

$M_f$  is a factor (dealing with probability that lamps work)

Modeling one of many possible design solutions enables counting the number of luminaries (or size of main switchboard, or...) and then applying cost to quantities and types of products to be purchased.

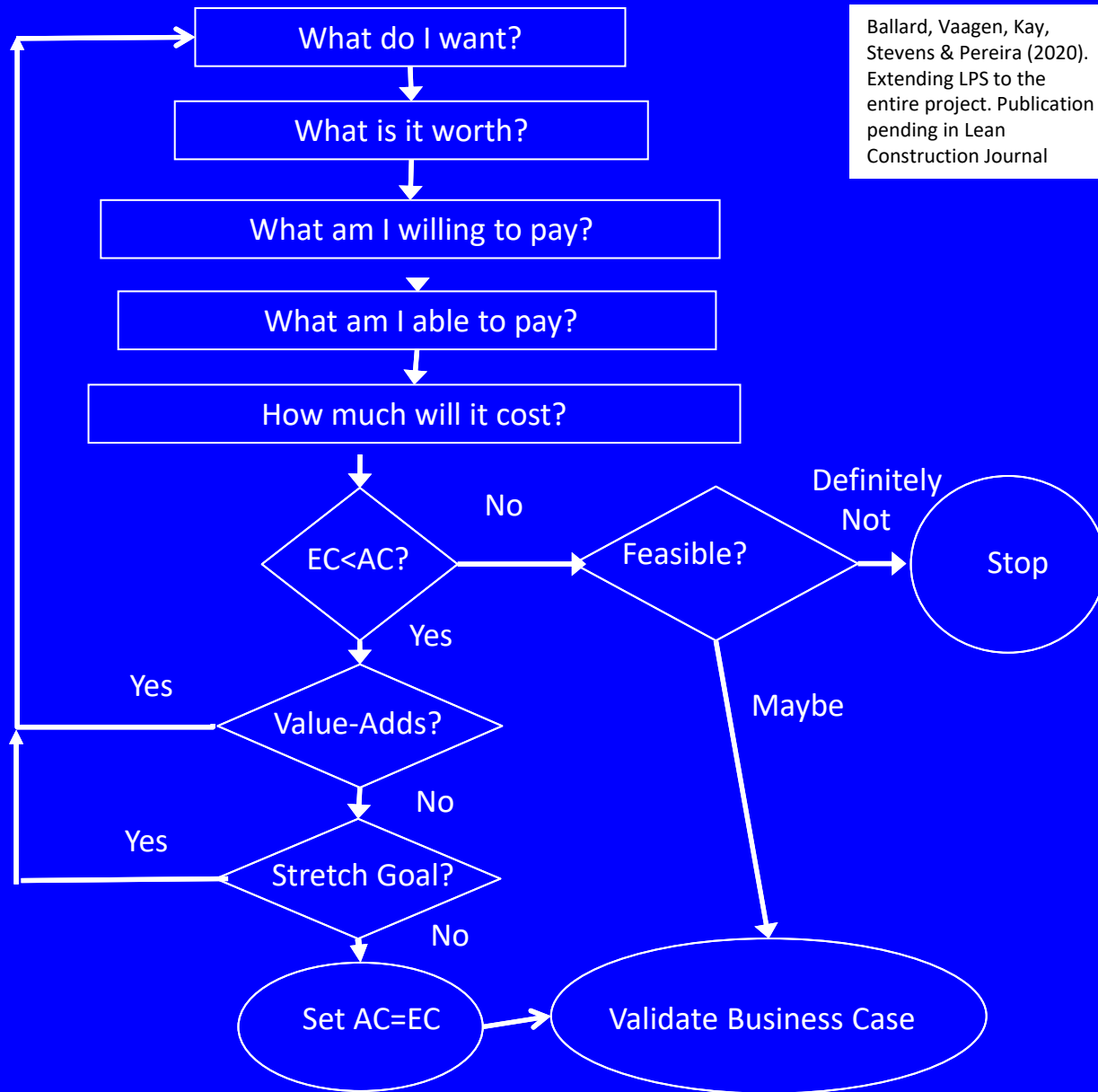


Ballard, Vaagen, Kay, Stevens & Pereira (2020). Extending LPS to the entire project. Publication pending in Lean Construction Journal

Allowable Cost (AC): what I am willing and able to pay.

Expected Cost (EC): what it would cost based on the market.

Grau, D., Cruz-Rios, F. and Sherman, R., PROJECT VALIDATION—A NOVEL PRACTICE TO IMPROVE VALUE AND PROJECT PERFORMANCE. (Available at Google Scholar)



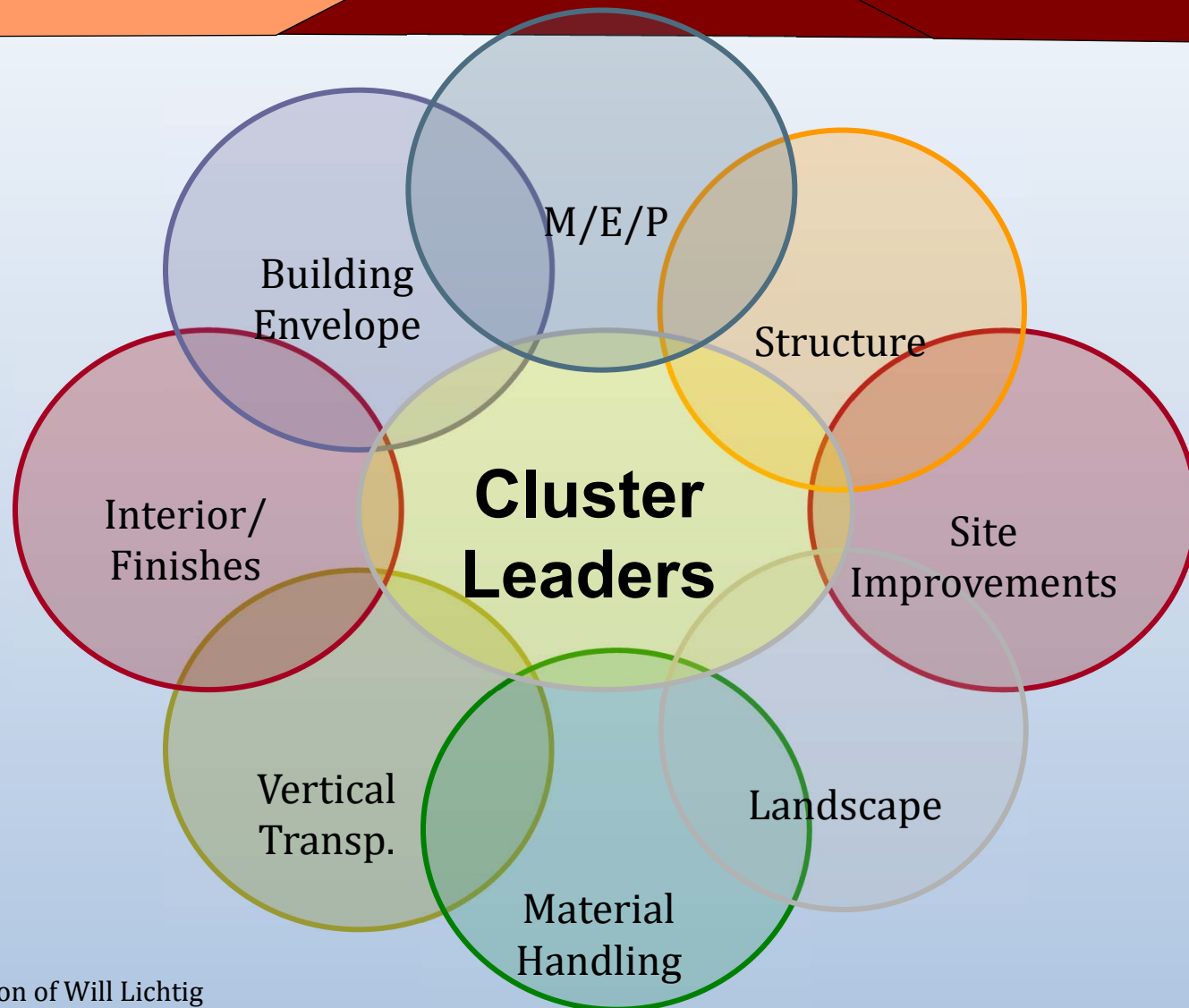
## Key Points

- A. The natural target for built environment projects is to provide the customer acceptable net benefits in use of the asset.
- B. Targets are set for what's wanted (benefits) and constraints on their delivery (cost, location, time...).
- C. Setting cost targets is done through analysis of the gap between allowable and expected cost.
- D. Expected cost is typically estimated by benchmarking.
- E. An alternative way of determining expected cost is to build a model from the voice of the customer and cost that model.
- F. Go/No Go decisions are made by producing a project execution plan and assessing if the project can be completed with acceptable risk.

# Some Questions You May Have

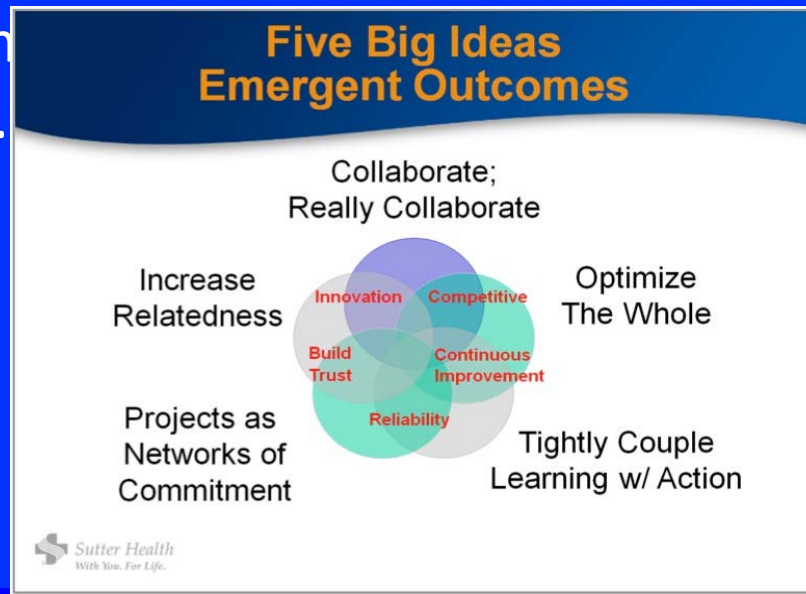
- Why not try to pay the least for what you want? Trying to pay the least tends to result in paying more than you would otherwise—mainly from perverse behaviors.
- Wouldn't it be better to first design, then cost? With no target cost to meet, designs tend to be produced that exceed what clients are prepared to pay, resulting in rework and often extended project durations.
- Is it always appropriate to design for the whole life of the asset to be constructed? Yes, even for a developer who intends to sell or lease rather than use themselves. The benefits to be acquired increases the market value of the constructed asset.
- Why set an allowable cost before estimating what it will cost to get what you want? Gap analysis involves comparing an expected cost to the allowable. You only change the allowable cost when convinced that it is infeasible.

# Organization for Steering Design to Targets



# Steering Design to Targets

1. Allocate the target cost to systems, subsystems, and components
2. Have cost modellers provide cost guidelines to designers up front, before design begins.
3. Incorporate value engineering/value management tools and techniques into the design process.
4. Use cost management tools to the extent feasible.



# Target Cost Model

Legend:  
 Worth (Target)  
 Current Estimate

Const TOTAL per SF
89.33

D-B TOTAL per SF
94.12

Project: Fieldhouse Expansion  
 Location: St. Olaf College Northfield MN  
 Phase of Design: Schematic Target  
 Date: June 21, 2001

Construction
9,840,302

Owner Reserves
343,115

Escalation

Construction TOTAL
10,183,417

Design-Build TOTAL
10,729,883

NOTES:  
 Bldg. Type: Recreational  
 Target (SQFT): 114,000  
 Floors: Single story plus mezzanines

Incl Design at \$504,886+41600

SITE WORK
594,500

BUILDING
9,245,802

Site GC OH&P

SHELL
4,334,488

INTERIOR
1,710,386

MECHANICAL
1,111,402

ELECTRICAL
794,890

SPECIAL
706,862

GENERAL
587,774

G10 Site Prep, Demo & Excav
146,500

A10 Foundation A20 Basement
1,006,004

C10 Interior Construction
528,427

D20 Plumbing
85,927

D5010 Service and Distribution
739,390

E10 Specialties & Equipment
492,534

Z1010 Project Administration

G20 Site Improvements
373,000

B10 Superstructure
1,218,797

C20 Stairs
62,639

D30 HVAC
824,160

D5020 Lighting & Branch Wiring

E20 Furnishings Fixed/Movable
34,000

Z1030 General Conditions

G30+40 All Utilities
75,000

B20 Exterior Closure
2,007,061

C30 Interior Finishes
1,069,320

D40 Fire Protection
109,740

D5030 Security Comm/Data

F10 Special Construction
89,520

Z1060 Fee

G90 Other Site Structures

B30 Roofing
102,626

D10 Conveying
50,000

Testing and Special Mech
91,575

D5090 Other Electrical
55,500

F20 Selective Demolition
90,808

Z20 Risk and Contingency
587,774

## To design for value delivery...

- understand how the facility will be used, at occupancy and after, before designing.
- understand owner client conditions of satisfaction for delivery of the facility; economic, environmental and social impact.
- link what's wanted and owner conditions of satisfaction and keep them linked when either changes—don't let scope and cost drift apart.
- set stretch goals in scope, cost or time to spur innovation.
- align commercial interests with delivery of value to the owner.
- design to target values and conditions of satisfaction—do not design, then cost.

	<b>St. Olaf College Fieldhouse</b>	<b>Carleton College Recreation Center</b>
Completion Date	August 2002	April 2000
Project Duration	14 months	24 months
Gross Square Feet	114,000	85,414
Total Cost (incl. A/E & CM fees )	\$11,716,836	\$13,533,179
Cost per square foot	\$102.79	\$158.44



# Sutter Health's 2012 Report

- Since they launched lean in 2004, Sutter Health had completed 22 'lean' projects > \$10 million, some much larger, but no acute care hospitals.
- "Lean" mainly referred to use of target value delivery and last planner
- None over budget or time
- All 'fit for purpose'
- Average 3.4% under budget
- Average 15% under market

# Eden Medical Center Replacement Hospital

- **\$309M Project Budget**
- **130 licensed beds, 223,000 SF**
- **Completion: 3Q 2012**



# Performance – Eden Medical Center

- Completed under budget 6 months early
- No compromise to space program or sustainability goals
- Construction rework 15-80% less than trade baselines
- Productivity 5-20% greater than trade baselines
- Mechanical/Plumbing installed exactly to the model 99% of the time
- Fewer RFI's, Change Orders and failed inspections than Sutter 'legacy' projects

# Eden Medical Center – adherence to the model



# Key Points

1. Steering to targets in design requires a budget that allocates the total project target cost to systems, subsystems and components.
2. Steering to targets in construction requires a budget that allocates costs to work packages
3. Steering is done through feedback. Designers still design, but within constraints.
4. The TVD fundamental rule is that only the buyer can change targets.
5. TVD has consistently been used to deliver projects to targets or better.

**We have ten minutes for comments and questions. If we run out of time, send me your questions and I will try to answer them**

**[gballard@berkeley.edu](mailto:gballard@berkeley.edu)**

# **The Last Planner System of Planning & Control**

**Glenn Ballard**

**July 1, 2020**





# Linbeck Next Stage Development

## The Texas Showplace

Action  
Items  
Log

As of December 2, 1998 Project Progress Meeting

Revised: 12.14.98

<i>Date Originated- Item No.</i>	<i>Item Description</i>	<i>Action By</i>	<i>R N C</i>	<i>Date Required</i>	<i>Date Completed</i>
--------------------------------------	-------------------------	----------------------	----------------------	--------------------------	---------------------------

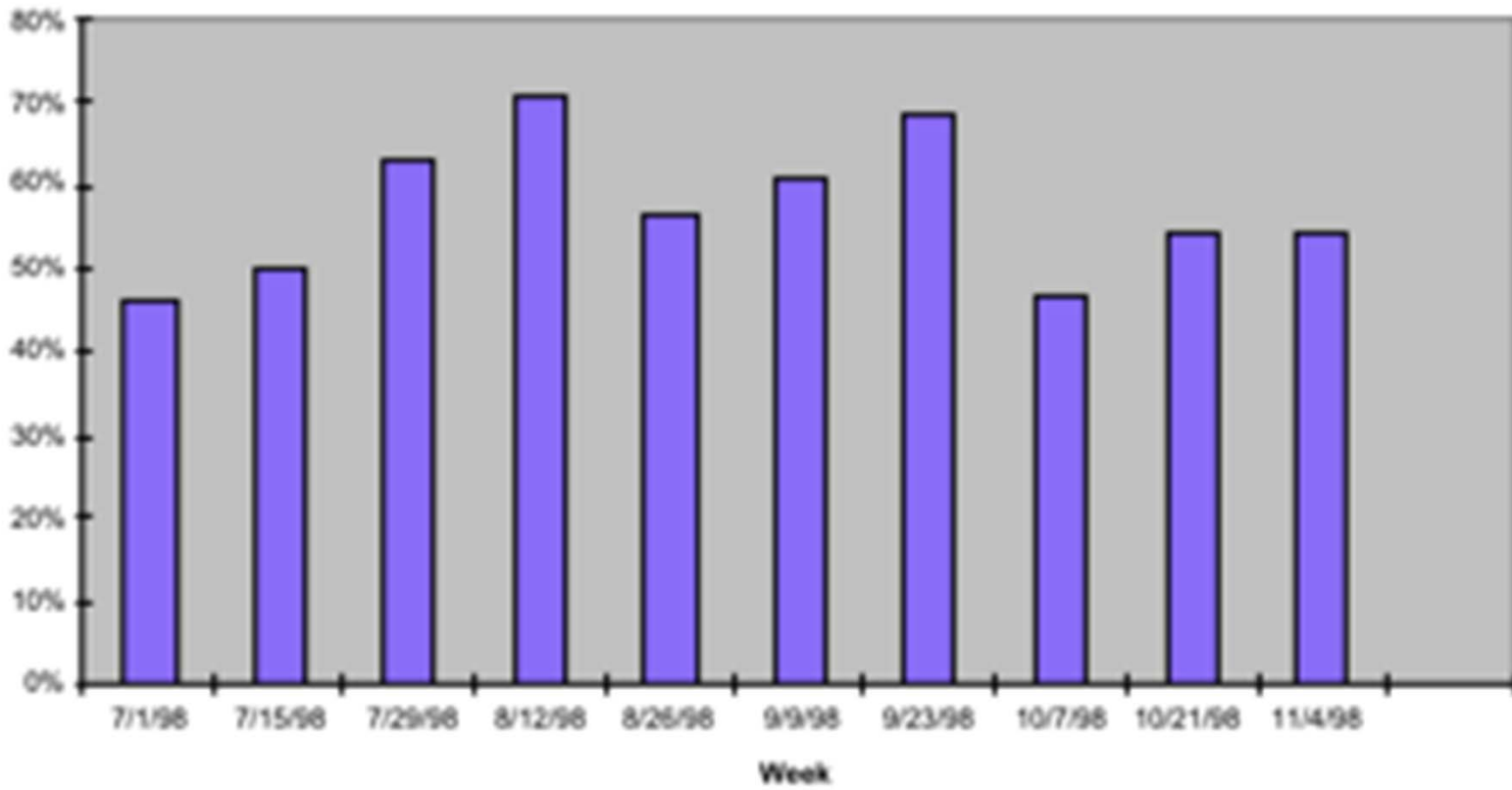
### A. Site/Civil

	Texas Accessibility Standards:				
AA07.01.98.01	• Provide TAS requirements to ELS	HA		07.07.98	07.07.98
AA07.01.98.02	• Identify preliminary and final TAS review process.	ELS		07.14.98	07.14.98
AA07.01.98.03	Resolve building storm/sanitary <i>site collection points</i> and pipe inverts; still lacking inverts. <i>Coordinate profiles with water line surrounding building to be deeded to City.</i>	CHPA/H A/ LCC/TSP H	2	07.10.98 07.31.98	08.02.98
AA07.01.98.04	Develop site and parking lighting <i>compatible with Lone Star Race Park</i> for site plan submission for Planning and Zoning approval ( <i>Control Road "B"</i> ).	TEE/FE/ HA	6	07.14.98 08.12.98	08.12.98
AA07.01.98.05	Provide color rendering for submission for Planning and Zoning review/approval; resolve landscape issues (IA07.01.98.05).	ELS	7	07.14.98 07.27.98	07.27.98

# Next Stage PPC: Design Stage

%  
Completed

Percent Plan Complete



# Last Planner System of Planning and Control

Go/No Go?

Project Execution  
Planning

- Assess the feasibility of completing the project with acceptable risk

SHOULD

Master Scheduling

- Set milestones and phase durations & overlaps

Phase Scheduling

- Specify handoffs & conditions of satisfaction between processes within phases

CAN

Lookahead Planning

- \*Identify & remove constraints
- \*Breakdown tasks from processes into operations
- \*Design operations

WILL

Weekly Work  
Planning

- Make reliable promises

DID

Learning

- \*Assess project and system performance (Metrics)
- \*Develop & implement countermeasures

# Why extend the Last Planner System to manage the entire project?

We had three concerns with current practice:

1. *failure to involve the right people in planning*
2. *being overly deterministic in the face of uncertainty*
3. *over reliance on the ability to predict probability of occurrence of risk events.”*

- Use pull planning to produce project master schedules.
- Incorporate alternative pathways in project schedules.

[2020 Current Process Benchmark for the Last Planner System of Planning and Control, available at [p2sl.Berkeley.edu](http://p2sl.Berkeley.edu). See for more information about forming project execution plans and using them to evaluate project feasibility.]

Ballard & Vaagen, Lean  
Construction and Project  
Flexibility, IGLC 2017

## VARIATION IN PROJECTS

Statistically describable variation

Low probability/ High impact events

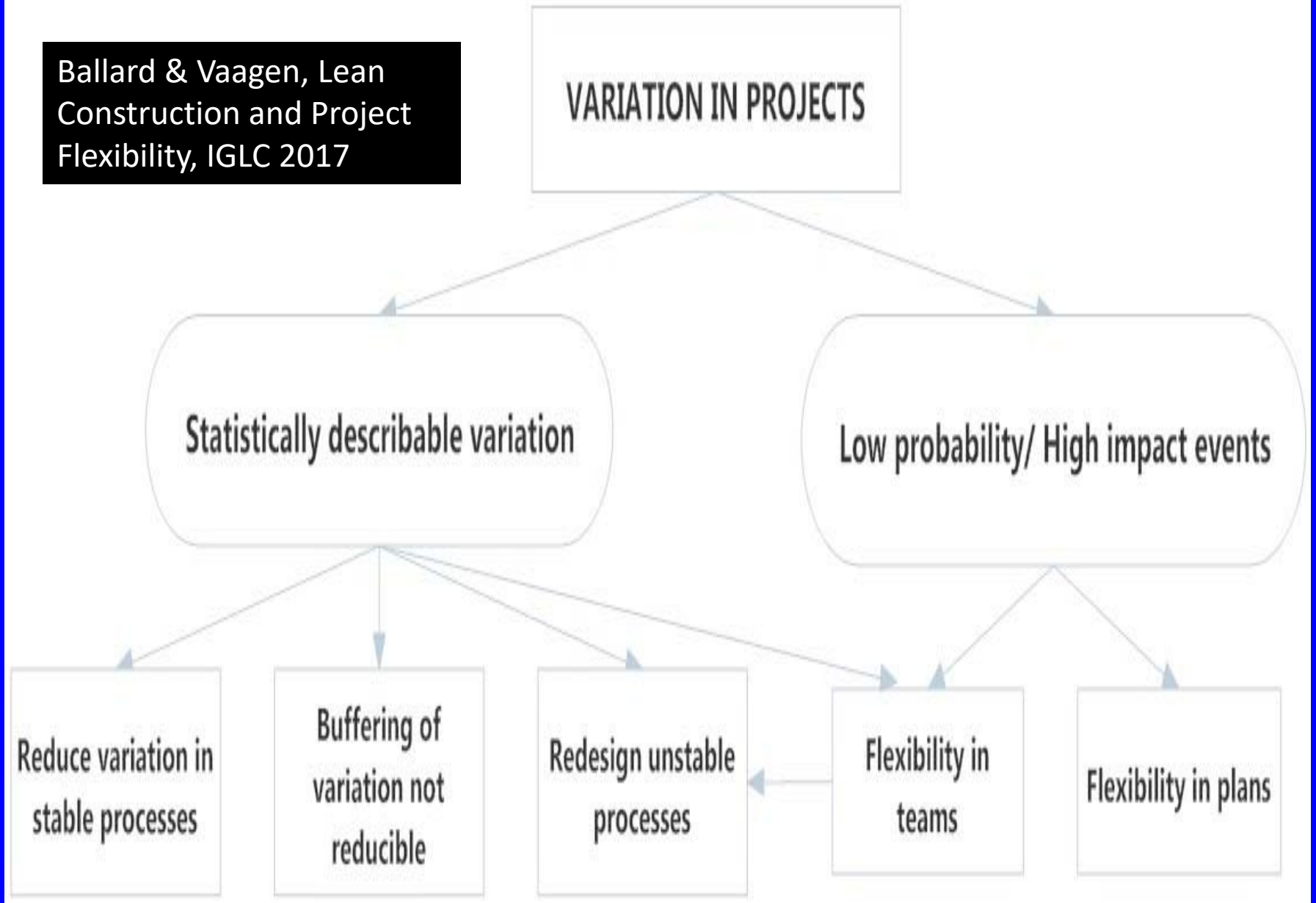
Reduce variation in  
stable processes

Buffering of  
variation not  
reducible

Redesign unstable  
processes

Flexibility in  
teams

Flexibility in plans



## Increasing Flexibility in Plans is done by:

- Postponement—e.g., planning in greater detail as time for execution draws nearer; making decisions at the last responsible moment
- Hedging--developing or buying an 'insurance' to offset potential losses or gains. Examples are:
  - From *Set-based design* -- develop a fallback alternative design in case it is needed to meet the Last Responsible Moment (Ward, et al., 1995).
  - Embed alternatives in project master and phase schedules.

## Flexibility in Teams is increased by:

- promoting psychological safety; feeling safe to speak truth to power, to make suggestions, to request feedback, to expect help when mistakes are made, to perform experiments.
- cultivating the habits and skills of creating your own future—applying the Last Planner principle that work is planned by those who do the work.

# Countermeasures for poor quality of work plans and schedules

1. Master schedules are kept at milestone level of detail
2. Phase schedules are developed by those with direct responsibility for doing the work being scheduled, filling in the gaps between milestones in the master schedule, phase by phase, and
3. Scheduling is done at more detailed levels nearer in time to scheduled execution—the rolling wave approach: project-phase-process-operation-step.



# Master Scheduling

Master schedules should be at milestone level because *forecast error increases with the length of the forecast period and the level of detail.*

# Pull Planning

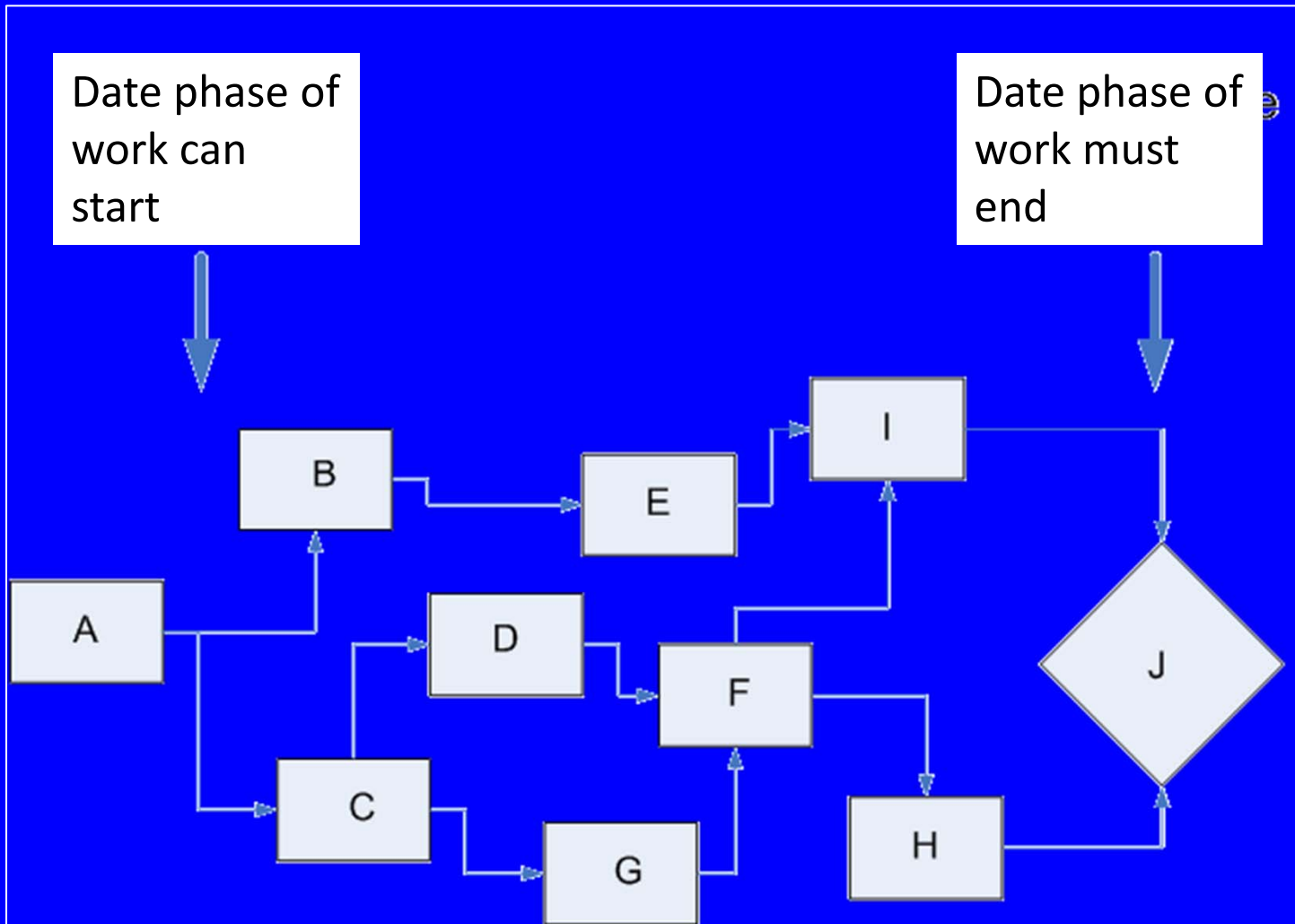


Courtesy of Alan Mossman

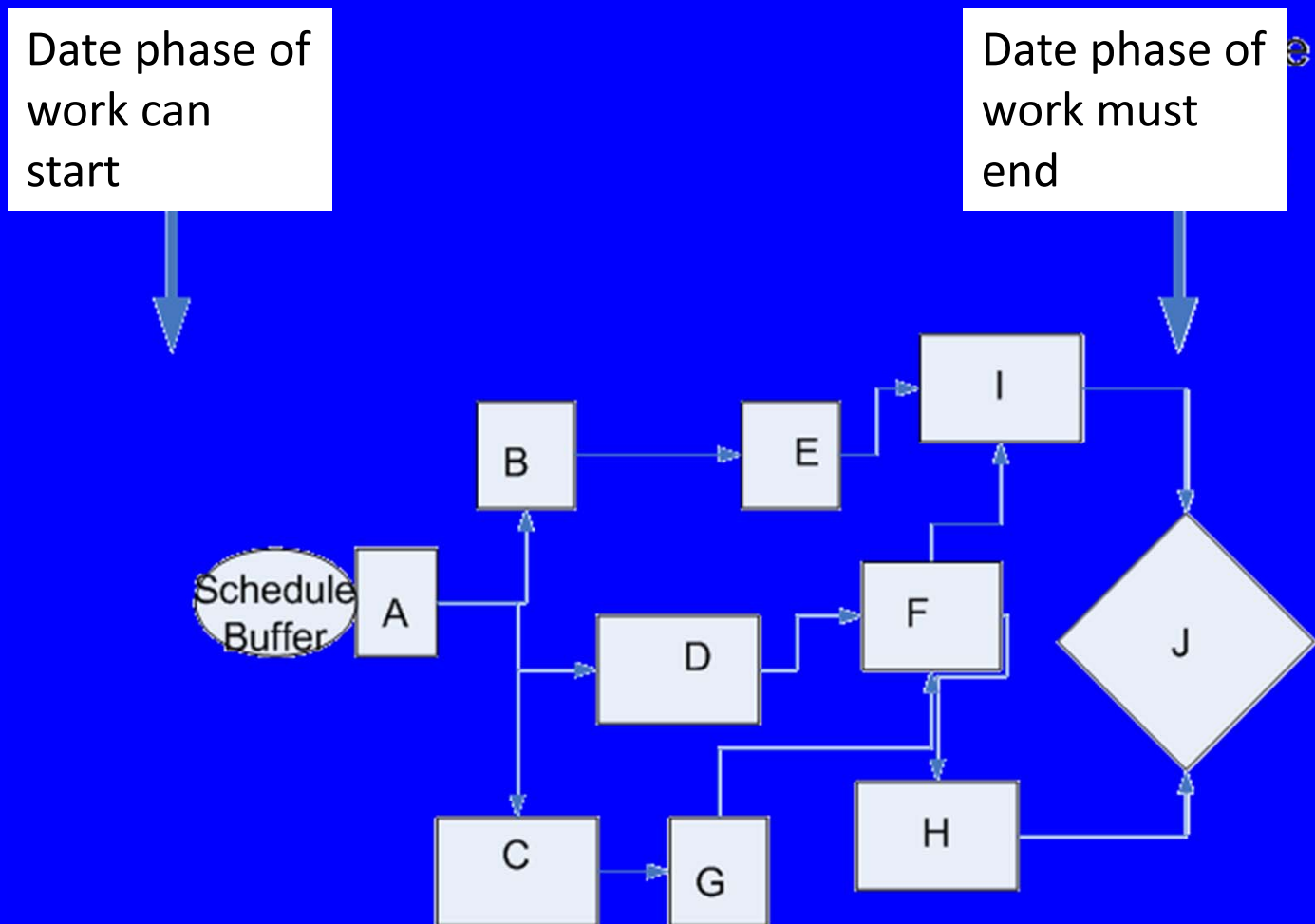
# Phase Scheduling (pull) Process

- Define deliverables and scope—what will count as successful completion.
- Develop logic network using backward pass.
- Apply unpadded durations to activities.
- Re-plan as needed to generate a schedule buffer (float) to absorb expected variation in durations.
- Allocate the schedule buffer to critical and variable activities.

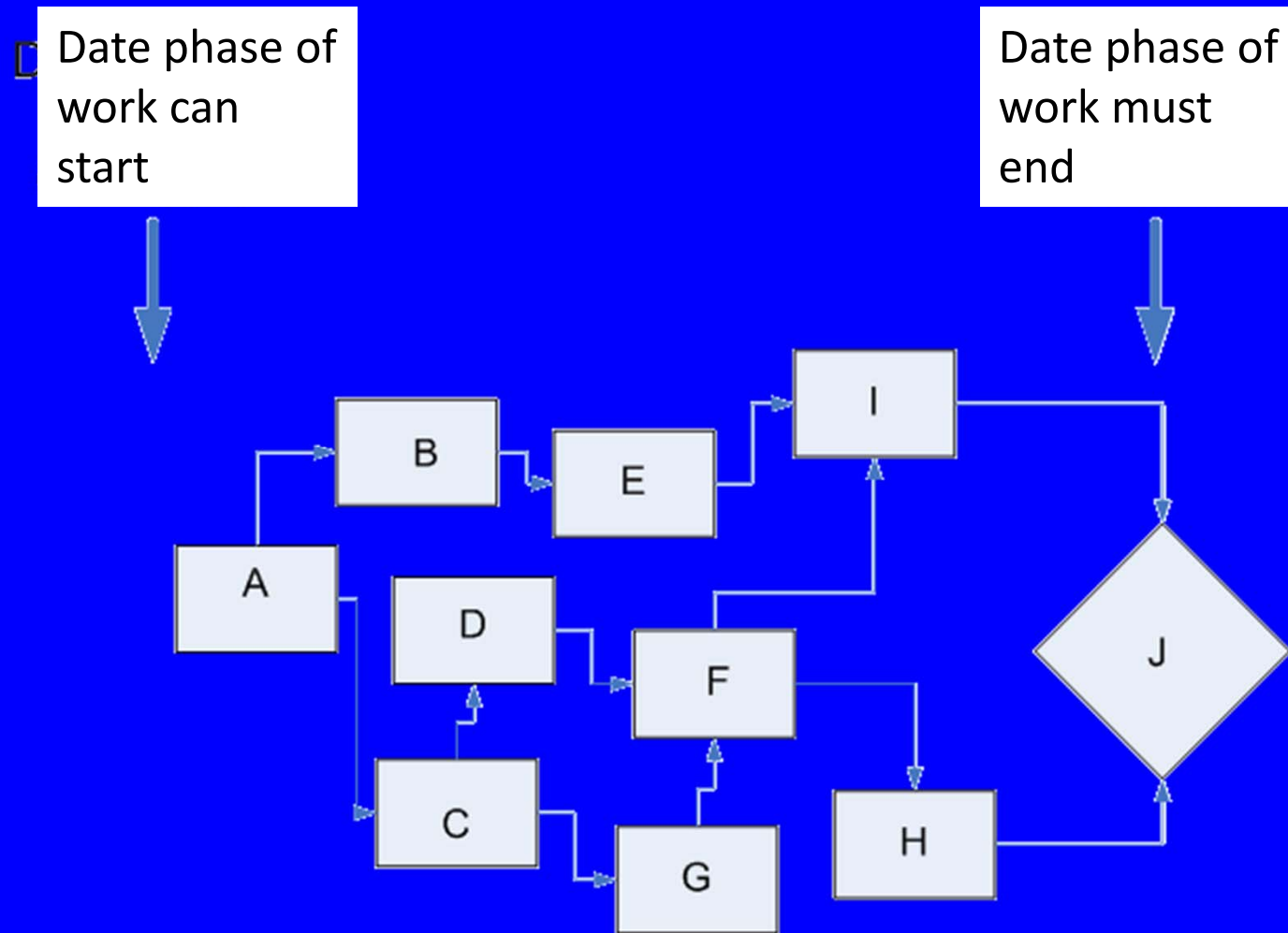
# The First Attempt



# Shrunk and Buffered Against Variation

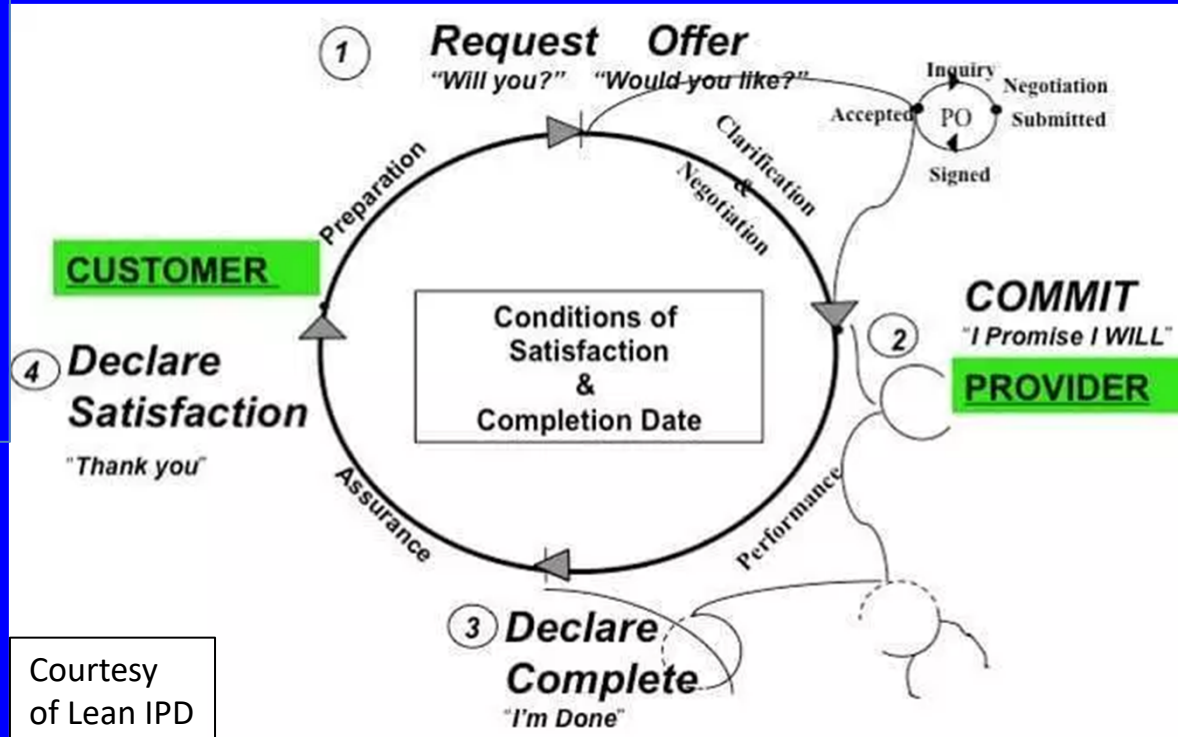


# After Schedule Buffer is Distributed



# Reliable Promising Cycle

1. Request
2. Clarification
3. Negotiation
4. Commitment
5. Performance
6. Declaration of Completion
7. Declaration of Satisfaction



# Last Planner System of Planning and Control

Go/No Go?

Project Execution  
Planning

- Assess the feasibility of completing the project with acceptable risk

SHOULD

Master Scheduling

- Set milestones and phase durations & overlaps

Phase Scheduling

- Specify handoffs & conditions of satisfaction between processes within phases

CAN

Lookahead Planning

- \*Identify & remove constraints
- \*Breakdown tasks from processes into operations
- \*Design operations

WILL

Weekly Work  
Planning

- Make reliable promises

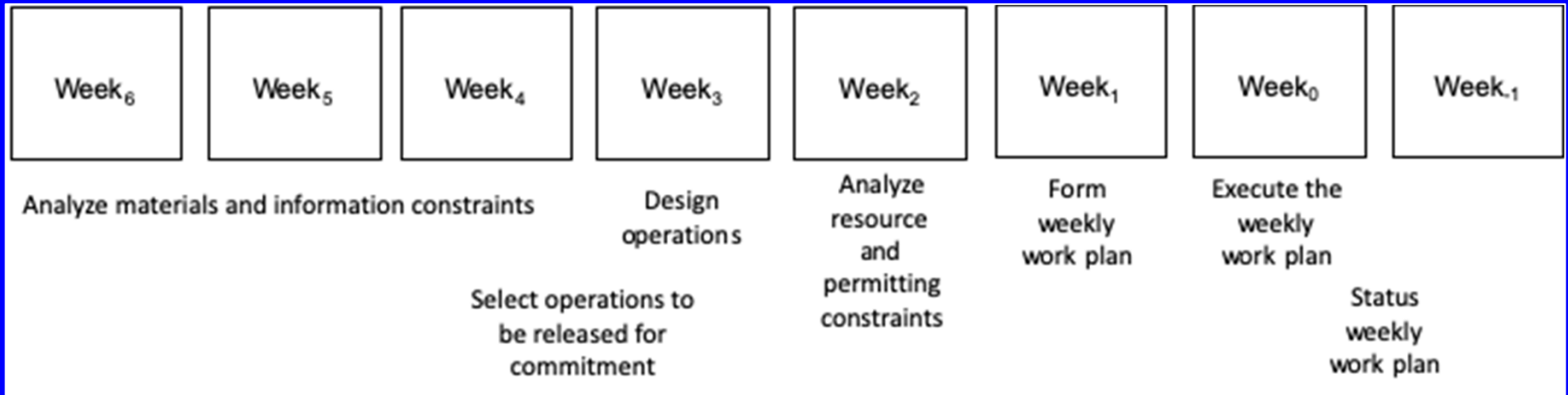
DID

Learning

- \*Assess project and system performance (Metrics)
- \*Develop & implement countermeasures



# Making Tasks Ready to be Released for Commitment



# Identify & Remove Constraints

Project name: \_\_\_\_\_

Last Planner-Lookahead

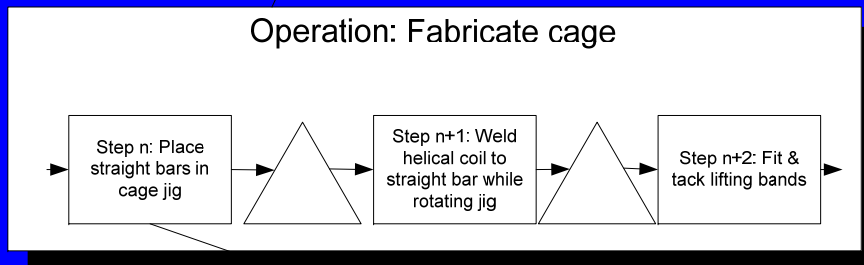
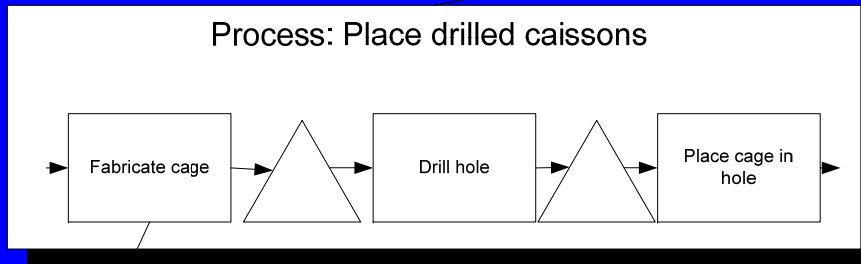
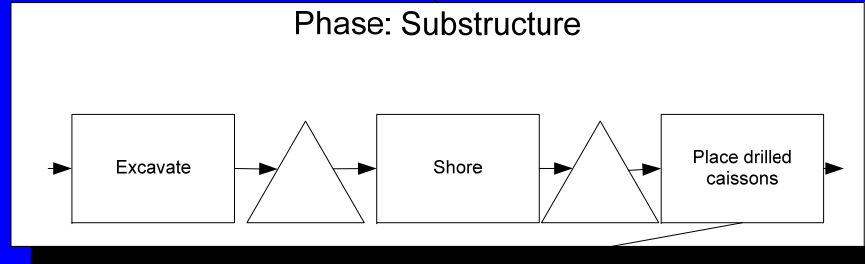
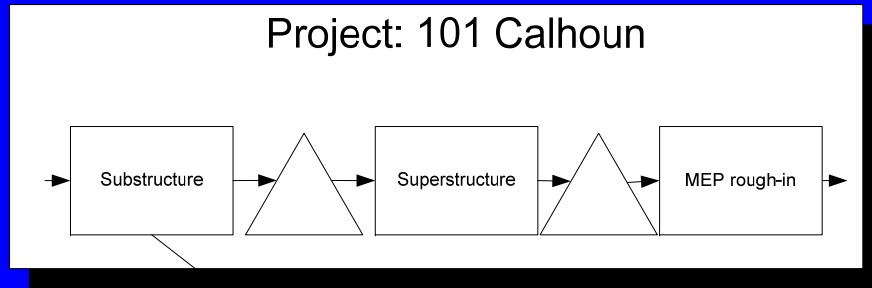
## Constraints Analysis

Prepared by: \_\_\_\_\_

Run Date: \_\_\_\_\_

Activity ID	Activity Description	Planned Start Date	Responsible Party	Contract / Change Orders	Design			Materials	Labor	Equipment	Prereq Work	Space	Sound?	Comments
					AE Complete	Submittals	RFI's							
11	Rebar erection for 1st floor columns 5,6,7,8	1/15/2007	Rebar-sub	X	X	X	X	Delivery Mon AM	X	X	X	X		
12	Electrical inserts/rough-in for 1st floor wall w1	1/15/2007	Electrical Sub	X	X	X	X	X	X	X	X	X		
13	Formwork for 1st side for 1st floor wall w1	1/15/2007	GC	X	X	X	X	X	X	X	X	X		
14	Mechanical penetrations in 1st floor wall w1	1/15/2007	Mechanical	X	Shop Dwg approval	Puddle flange (Seal)	X	X	X	X	X	X		
15	Strip formwork for columns 1,2,3,4	1/15/2007	GC	X	X	X	X	X	X	X	X	X		
16	Electrical inserts/rough-in for columns 5,6,7,8	1/16/2007	Electrical Sub	X	X	X	X	GI couplers	X	X	X	X		
17	Formwork for 1st floor columns 5,6,7,8	1/17/2007	GC	X	X	X	X	X	X	X	Inspection	X		
18	Formwork for 2nd side for 1st floor wall w1	1/16/2007	GC	X	X	X	X	X	X	X	Inspection	X		

# What is a construction operation?



Motion Analysis of Steps into Therbligs

# How are Construction Operations Designed?

- Virtual prototyping
- Physical prototyping (mock-ups)
- First run studies (for repetitive operations)

# What is a Construction Operation Design?

- Operations designs are an explicit, detailed plan for how a specific task will be done, developed collaboratively with those who will do the work.
- Operation designs typically involve a process diagram, a crew balance chart and a dimensioned diagram of the work area showing movements of workers, materials, and equipment.
- Design criteria for operations are safety, quality, time and cost (SQTC).
- Plan-Do-Check-Act (PDCA) is used to test and improve the capability of designs to perform to SQTC criteria.

# First Run Studies at PDVSA's PARC (1994)

<u>Sub</u>	<u>Before</u>	<u>After</u>	<u>% Improvement</u>
Ata	3 supports/day	22 supports/day	600%
Costa Norte	54" dia. pipe in 4 hr-19 min	...in 32 min	700%
Den Spie	1 wire/5 min.	1 wire/3 min.	70%
Distral	10 isos/week	15 isos/week	50%
DSD	0.087m/min.	0.9 m/min.	800%
Formiconi	2.75 mh/LM	1.72 mh/LM	50%
Piaca	1 column/hr	3 columns/hr	200%
Rivaco FM	1 siding/13 min.	1 siding/8 min.	60%

# Design Operations



Herrero Boldt  
2100 Oakdale Avenue  
San Francisco, CA 94124-1516

415-824-7675 phone  
415-824-7674 fax

Memorandum to BIM Champions

March 11, 2008

Lessons Learned from BIM Stress Test #2 – Navis Import and Printing Test

The following notes were supplied by each of the test participants based on their individual results. Please take time to review all items, identify solutions to each problem, set a date to have the solution resolved and assign a responsible party.

## **Ted Jacob Engineering Group, Inc**

1. The insertion point of all model were not exactly the same. A universal reference point should be established for all trades to use.
2. Define color scheme to identify individual service in NavisWorks model for all trades.
3. The ceiling grid lines were missing from the architectural DWG 3D model.
4. The other important systems such as Fire Sprinkler System, Cable Tray, and Pneumatic Tube were missing form the coordination model.

# Last Planner System of Planning and Control

Go/No Go?

Project Execution  
Planning

- Assess the feasibility of completing the project with acceptable risk

SHOULD

Master Scheduling

- Set milestones and phase durations & overlaps

Phase Scheduling

- Specify handoffs & conditions of satisfaction between processes within phases

CAN

Lookahead Planning

- \*Identify & remove constraints
- \*Breakdown tasks from processes into operations
- \*Design operations

WILL

Weekly Work  
Planning

- Make reliable promises

DID

Learning

- \*Assess project and system performance (Metrics)
- \*Develop & implement countermeasures



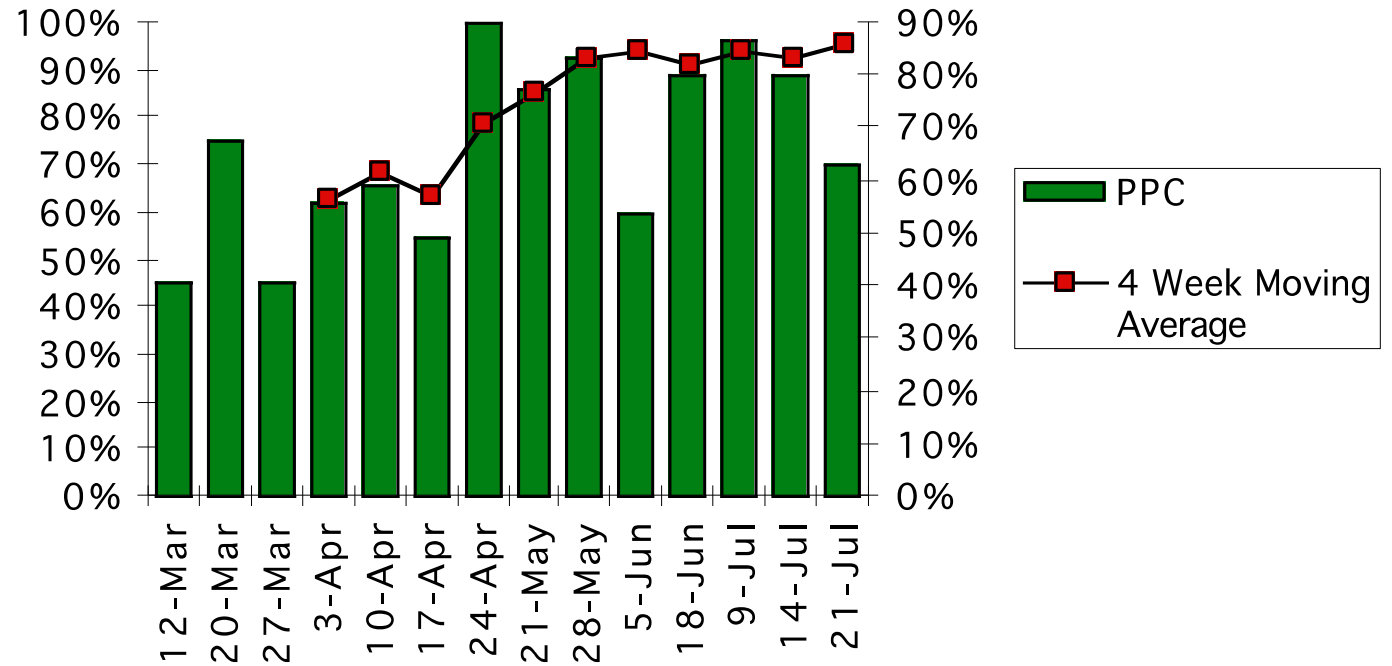
# Matching and DID with WILL: Reliable Promising

Rule: Include in daily work plans only tasks that are:

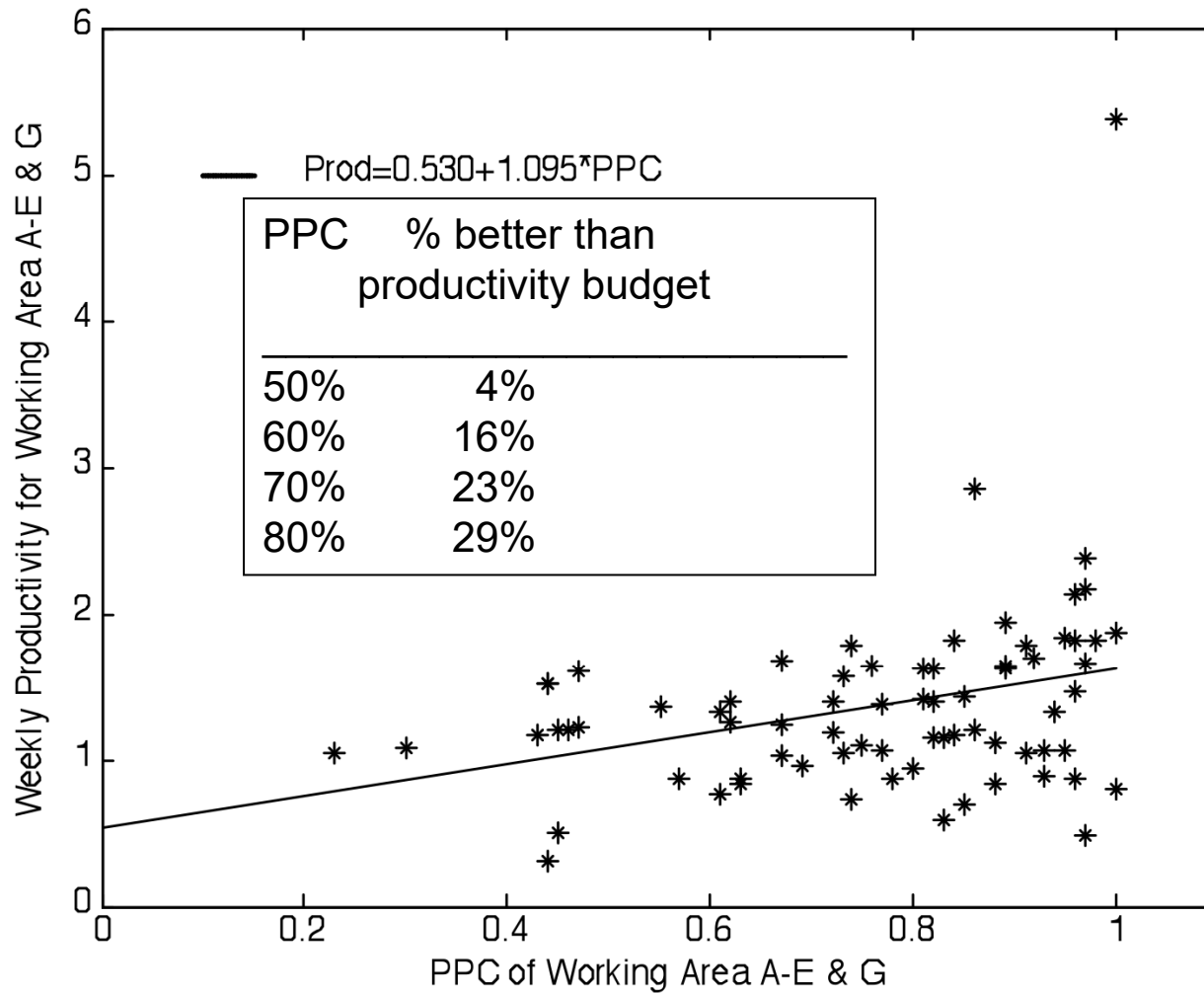
- Defined to convey what performers need to understand
- Sound
- Sequenced (critical tasks first)
- Sized to the capacity of performers



## RASACAVEN: ELECTRICAL POWER DISTRIBUTION



# Impact of PPC on Productivity



# We Learn From..

- Experiments: Intended deviations from process
- Breakdowns: Unintended deviation from outcomes

Graphic courtesy of

Extemin: 27<sup>th</sup> annual  
mining conference,  
Arequipa, Peru

# Traditional vs Last Planner

## Traditional

1. Planners plan and doers do
2. Thermostat model of control (reactive)
3. Inconsistent learning from plan failures
4. Scheduled tasks are pushed onto doers without regard to readiness
5. It is assumed that planning produces perfect plans

## Last Planner

1. Planning is done collaboratively
2. Control is proactive (making ready) and reactive
3. Systematic learning from plan failures
4. Doers are required to commit only to ready tasks
5. It is assumed that all plans are forecasts and all forecasts are wrong

# Last Planner Fundamentals

## WHAT

- A. Testing project feasibility through project execution planning.
- B. Detailing the phases between master schedule milestones
- C. Making scheduled tasks ready in lookahead planning
- D. Selecting tasks for daily and weekly work plans

## HOW

- A. Pull planning & stochastic planning
- B. Pull planning
- C. Constraints analysis, Task Breakdown, Operations Design, Replanning
- D. Commit only to tasks that are well defined, sound, sequenced and sized

# Last Planner Fundamentals

## WHAT

- E. Making handoffs reliable
- F. Learning from broken promises
- G. Measuring planning system performance
- H. Measuring project performance

## HOW

- E. Reliable Promising
- F. 5 Whys, Prevent-Detect-Correct-Analyze, Plan-Do-Check-Act
- G. Percent Plan Complete, Tasks Made Ready, Tasks Anticipated, Commitment Level
- H. Milestone Variance, Percent Required Tasks Complete, Commitment Level



# Key Points

1. Systems executed by people are social as well as technical.
2. As opposed to the traditional view that people are what screw up otherwise perfect systems, people are what make systems work.
3. Reliable promising is the social glue in human systems.
4. But you can't make a promise if you can't say "no".
5. And being able to say "no" requires accepted rules of behavior to which everyone in the system can appeal.
6. Last Planner is an example of a management system that integrates the technical and social.

**We have a few minutes for comments and questions. If we run out of time, send me your questions and I will try to answer them**

**[gballard@berkeley.edu](mailto:gballard@berkeley.edu)**