

Lean Construction Institute - Qatar Transforming the Bullt Environment

هيئــة الأشغـال العامــة Public Works Authority



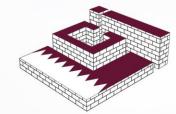
Qatar Deserves The Best Strategic Partner

### Case Study: Canadian Supply Chain



Dick Bayer President, The ReAlignment Group Canada, Ltd.





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Canadian timeline for immigration for IPD from the US to Canada

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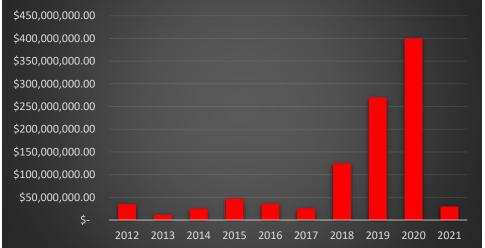
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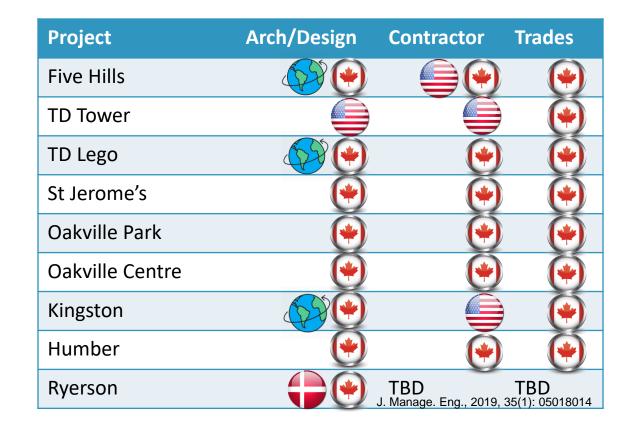




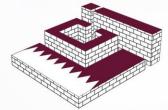




Building momentum for IPD requires building a supply chain that shares the Owner's belief that the current project delivery system is broken







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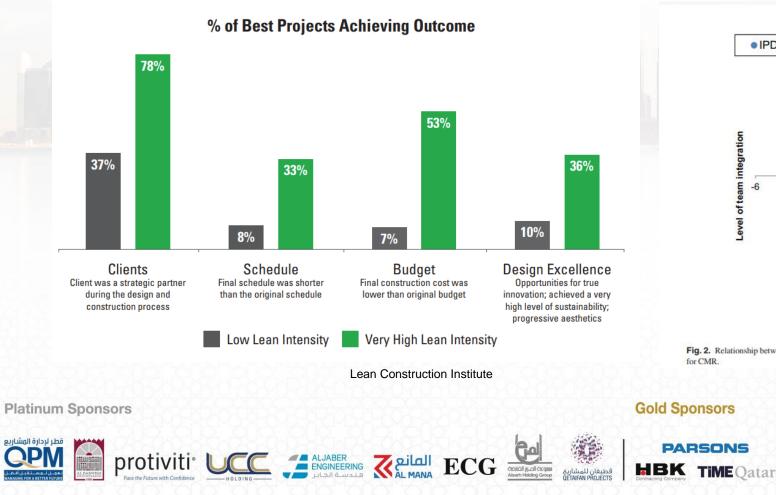
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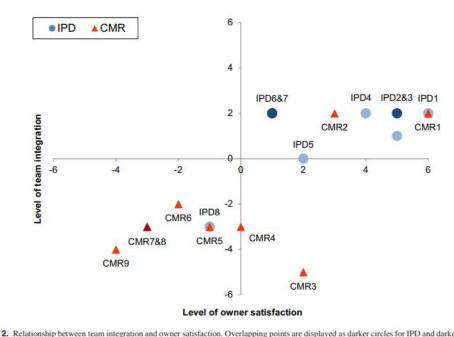


Fig. 2. Relationship between team integration and owner satisfaction. Overlapping points are displayed as darker circles for IPD and darker triangles for CMR.

التوفيق للهقاولات ...

ALTAWFEEQ CONTRACTING-

J. Manage. Eng., 2019, 35(1): 05018014

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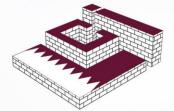
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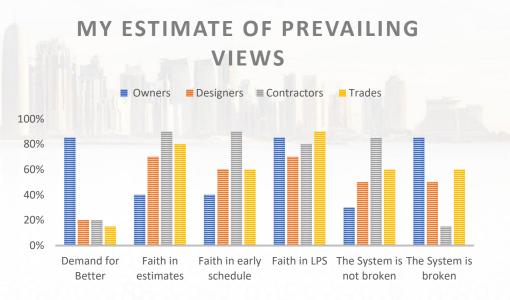


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## Personal Observations

- Owners are more dissatisfied with the system than Contractors or Trades
- As long as Owners allow business as usual, you will have business as usual
- Owners have seen the fallacy of competitive bidding: competitive suicide and a race to the bottom
- Research shows the benefits of high lean intensity





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# What's to be done?

- Demand better
- Create a project culture
- Create a common language
- Create a logo •
- Educate people on the lean concepts
- Create a lean toolbox for implementing your operating system
- Seek out problems and waste in the system through the use of tools and collaborative reflection



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